



## Zoran Hedzet

**Managing director**

Agency for Territorial Marketing Ltd.

### Bilateral Meetings

- Tuesday 10:00 - 16:00

#### Description

The Agency for Territorial Marketing, Ltd. was established in 2002. Through the years it gained a rich experience in marketing services within sales and purchase of different goods on the EU market. Mainly this are the market relations between Slovenia and other EU countries. The company can provide the assistance in finding appropriate business partners on basis of targeted market research, which can be followed by the support with the negotiations with the potential business partners. The agency has also experience in clustering development and implementation of transnational EU projects

#### Organization Type

Company

Email

[aim@amis.net](mailto:aim@amis.net)

Country

Slovenia

City

Maribor, Ulica Moše Pijada 10 [Google map](#)

Areas of Activities

**Food**

#### **Packaging, packing techniques**

Offer

### **Assistance in entering Slovenian market**

We are looking for companies/producers with the need to expand their activities to the Slovenian market. Thus we offer the research of the Slovenian market, support with finding corresponding local partners and organising individual company visits.

MARKET APPLICATION

Companies from European and other countries.

#### **TYPE OF PARTNER SOUGHT**

All kinds of companies expanding their markets.

#### **Cooperation Offered**

1. Sales / Distribution

#### **Request**

### **Cooperation in EU projects and clustering activities**

The agency has long term experience in clustering development and implementation of transnational EU projects. We are interested in cooperation in all kinds of projects concerning the agro-food sector, internationalisation and clustering activities.

#### **SOLUTION OR EXPERTISE SOUGHT**

We are looking for institutions and SMEs developing EU project applications.

#### **TYPE OF PARTNER SOUGHT**

Institutions, consultancies and SMEs from European countries.

#### **Cooperation Requested**

1. Technical co-operation
2. Sales / Distribution